University Council

October 12, 2018

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Dear Colleagues:

The attached proposal from the Terry College of Business for a new Area of Emphasis in Pricing and Valuation under the major in Finance (B.B.A.) will be an agenda item for the October 19, 2018, Full University Curriculum Committee meeting.

Sincerely,

[Signature]

John Maerz, Chair
University Curriculum Committee

cc: Interim Provost Libby Morris
    Dr. Rahul Shrivastav
PROPOSAL FOR AREA OF EMPHASIS

1. School/College: Terry College of Business
2. Department/Division: Finance
3. Major: Finance (B.B.A)
4. Major Requirements: See below
5. Area of Emphasis Title: Pricing and Valuation
6. Proposed starting date: Spring 2019
7. Area of Emphasis Description: See below

Area of Emphasis in Pricing and Valuation (12 hours)

In addition to fulfilling the requirements of the major in Finance (B.B.A.), students may elect to specialize in the Area of Emphasis in Pricing and Valuation. The courses listed below satisfy both requirements for the major and the requirements for the area of emphasis.

The area of emphasis will recognize completion of 12 credit hours in the following courses with a minimum grade of B- (B-minus) in each course.

**Required Course:**
FINA 4920 or FINA 4920E, Financial Modeling (3 hours)

**Additional Required Courses:**
Choose three courses (9 hours) from the following:
- ACCT 5001 or ACCT 5001E, Financial Reporting Analysis (3 hours)
- FINA 4205, Mergers and Acquisitions (3 hours)
- FINA 4320, Derivative Security Markets (3 hours)
- FINA 4340, Fixed Income Securities and Analysis (3 hours)
- FINA 4420, Private Equity (3 hours)
- MATH 4790, The Mathematics of Option Pricing (3 hours) (also satisfies Arts and Sciences Elective)
- REAL(FINA) 5100, Real Estate Finance (3 hours)
MAJOR REQUIREMENTS

A baccalaureate degree program must require at least 21 semester hours of upper division courses in the major field and at least 39 semester hours of upper division work overall.

Required Courses (36 hours)

Terry Foundations First Core (15 hours)
MSIT 3000 or MSIT 3000H or MSIT 3000E (enroll prior to applying to a Terry major)
FINA 3000 or FINA 3000H or FINA 3000E
MARK 3000 or MARK 3000H or MARK 3000E
MGMT 3000 or MGMT 3000H or MGMT 3000E
BUSN 4000 or BUSN 4000E

Finance Major Required Courses (12 hours)
See UGA Bulletin for prerequisites.
Courses must be satisfied with a grade of "C" (2.0) or higher.
FINA 4200
FINA 4210
FINA 4310 or FINA 4310E
FINA 4920 or FINA 4920E

Major Electives (9 hours)
See UGA Bulletin for prerequisites.
Courses must be satisfied with a grade of "C" (2.0) or higher.
Choose three courses (9 hours) from the following:
ACCT 5001/7001 or ACCT 5001E
FINA 4000
FINA 4050
FINA 4150
FINA 4205/6205
FINA 4320/6320
FINA 4330/6330
FINA 4340
FINA 4400
FINA 4420/6420
FINA 4800 or FINA 4800H
FINA 4810/6810
REAL(FINA) 5100

OPTIONAL
Area of Emphasis in Pricing and Valuation (12 hours)

In addition to fulfilling the requirements of the BBA Finance major, students may specialize in the Pricing and Valuation Area of Emphasis. The courses listed below satisfy both requirements for the major and the requirements for the area of emphasis.

The area of emphasis will recognize the completion of 12 credit hours in the following courses with a minimum grade of a B- (B minus) in each course.
Required Course:
FINA 4920 or FINA 4920E, Financial Modeling (3 hours)

Additional Required Courses:
Choose three courses (9 hours) from the following:
ACCT 5001 or ACCT 5001E, Financial Reporting Analysis (3 hours)
FINA 4205, Mergers and Acquisitions (3 hours)
FINA 4320, Derivative Security Markets (3 hours)
FINA 4340, Fixed Income Securities and Analysis (3 hours)
FINA 4420, Private Equity (3 hours)
MATH 4790, The Mathematics of Option Pricing (3 hours) (also satisfies Arts and Sciences Elective)
REAL(FINA) 5100, Real Estate Finance (3 hours)

General Electives (24 hours)

Upper Division General Electives (12 hours)
Twelve hours (4 courses) are required and each course must be three credit hours.

Choose from 4000-5000 level Terry College prefix courses outside the Finance major: ACCT, BUSN, ECON, ENTR, ILAD, INTB, LEGL, MARK, MBUS, MGMT, MIST, MSIT, REAL, or RMIN (also includes MBUS 3000 level). Exceptions: FINA 4800 may satisfy 3 hours of this requirement and a maximum of two courses (6 hours) of FINA prefix courses (3000-5000 level) may be used with permission of the major advisor. Note: A minimum of 3 hours must be satisfied with a Terry College course in residence at UGA.

In addition, students may also choose 3000-level or above course(s) other than a Terry College prefix. Any 3000-level or above transfer course(s), other than FINA, may be used to satisfy Upper Division General Electives.

Arts and Sciences Electives (12 hours)
Terry College majors are required to satisfy 12 hours (1000-5000 level) of Arts and Sciences Electives. Transfer coursework is accepted. Choose from the following prefixes: AFAM, AFST, AMHA, ANTH, ARAB, ARED, ARGD, ARHI, ARID, ARST, ARTI, ARTS, ASTR, BCMB, BENG, BINF, BIOL, CBIO, CHEM, CHNS, CLAS, CMLT, COMM, CSCI, DRAM, DANC, ECON, ECOL, EMUS, ENG, ENTO, FANR, FCID, FILM, FREN, FRES, FYOS, GENE, GEOG, GEOL, GPST, GREK, GRMN, HEBR, HIST, HNDI, HONS, INDO, INTS, ISCI, ITAL, INTL, JPNS, KREN, LACS, LATIN, LING, MAND, MARS, MATH, MIBO, MUSI, NAMS, PADP, PASH, PBIO, PERS, PHIL, PHYS, POLS, PORT, PSYC, PTSP, RELI, ROML, RUSS, SEMI, SCAN, SLAV, SOCI, SPAN, STAT, SWAH, THEA, TURK, URDU, VIET, WMST, YORB, ZULU.


Additional Terry College Graduation Requirements
Terry College Residency: 30 hours of Terry coursework satisfied at UGA
Terry Speech Requirement: BUSN 4900 or COMM 1110 or COMM 2150H or COMM 1500 or COMM 1500E or COMM 2550H or COMM 3200
Terry Economics Requirement: ECON 2100 or ECON 2100E or ECON 2200 or ECON 2200E or ECON 2200H
Precalculus Requirement: (MATH 1113 or MATH 1113E) or MATH 2200 or (MATH 2250 or MATH 2250E) or MATH 2260
Terry GPA: 2.0 on all Terry prefix courses taken at UGA that are being applied towards the completion of the B.B.A. degree.
Approvals on File

Proposal: New Area of Emphasis in Pricing and Valuation under the major in Finance (B.B.A.)

College: Terry College of Business

Proposed Effective Term: Spring 2019

School/College:

- Finance Department Head, Dr. Jeffry Netter, 9/18/2018
- Terry College of Business Associate Dean, Dr. Henry Munneke, 9/18/2018